### NORTH EAST BUDGET FY 2020

PUBLIC HEARING 7:00 PM MAY 8, 2018

- ▶ General Fund
  - ▶Budget increased **5.4**% or **\$308,508** from FY 2019:
    - ▶ \$317,948 in capital expenditures:
      - ▶ 168,800 Lums Road Repairs
      - ▶ 51,324 IT upgrades for equipment at the end of useful lives
      - ▶ \$41,616 new vehicle for Police Department
      - ▶\$36,735 LED retrofits of town buildings to improve energy efficiency
    - ▶ Classification and Compensation Study for all town positions (\$20,000).
    - ▶ Engineering and legal fees related to the annexation of parcels along US Route 40 (\$20,000).
  - ► Continuing to fund outside agencies (\$19,500).

- ► Enterprise Fund Water Services
  - ► NO RATE INCREASE
    - ▶ Rates for both in town and out of town customers will remain the same as FY 2019.
      - ▶ In Town \$10.10 per 1,000 gallons with a 5,000 gallon minimum
      - ▶ Out of Town \$20.20 per 1,000 gallons with a 5,000 gallon minimum
  - Capital Improvements are fully funded without the need to issue more debt:
    - ▶\$250,000 Stoney Run Creek Crossing
    - ▶ \$766,000 Source/Treatment/Storage improvements

- ► Enterprise Fund Storm Water Management
  - ► The Town has been required to obtain a permit from the Maryland Department of the Environment to discharge storm water into the surrounding waterways.
    - ▶ Must mitigate 20% of untreated run off (26.10 acres)
    - ▶In FY 19 undertook a study to determine how to achieve the requirements.
  - ▶ The Mayor & Commissioner decided a storm water management fee is the most equitable way to allocate the costs of this unfunded mandate from MDE and the US Department of the Environment.

- ▶ Enterprise Fund Storm Water Management Cont.
  - ▶ The fee for FY 2020 will be \$5.60 per residential property per quarter and \$5.60 per equivalent residential unit (ERU) for commercial, industrial, institutional, and non-profit uses per quarter.
    - ▶ Fee will be assessed to all properties in the corporate limit including churches, schools, fire houses and other tax exempt properties.
      - ▶ Apartment complexes will be treated as commercial properties for the purposes of calculating the SWM fee.
      - ▶ An ERU is calculated by dividing the actual impervious surface by 1,180 sqft and rounding to the next whole number.

- ▶ Enterprise Fund Storm Water Management Cont.
  - ▶ The SWM fee will raise \$160,200 in revenue to cover required activities associated with the permit and engineering for a project to meet the 26.10 acre requirement.
    - Project will most likely be a shoreline restoration project which would cost approximately \$200,000.
    - ▶ Other activities such as mapping and evaluating the Town's storm sewer system will also need to be undertaken in future years.

- ▶ Contingency
  - ▶In accordance with Chapter 2 Article 604(4) 1.5% of the total projected expenditures has been budgeted as Contingency.
    - General Fund \$50,000
    - ► Water Fund \$63,000
    - ▶Storm Water Fund \$2,400
      - Should be used to cover unexpected drops in revenue or increases in expenditures.

#### FY 2019 RATE & FEE CHANGES

- ▶ General Fund
  - ▶ Refuse Fee 3% increase to cover increased contact fees per the contract awarded in 2017 \$206 (from \$200)
- ▶ Water Rates & Billing
  - ▶ Foregoes the recommended rates from the Water Utility Rate Study competed in FY 2017 (scheduled 3.5% increase).
- ▶ Storm Water Rates & Billing
  - Implements a new storm water fee of \$5.60 per ERU on all properties in town.

## GENERAL FUND: UNASSIGNED FUND BALANCE

- Anticipated Beginning Fund Balance \$2,471,000
- ▶ Less 2020 Fund Balance draw (\$ 430,238)
- ▶ Less 90 Day Cash Reserve (\$ 815,000)
- ► Less Stabilization Fund (\$ 326,000)
- ► Available Unassigned Fund Balance \$ 899,762

## GENERAL FUND: COMMITTED FUND BALANCE

- ► Anticipated Beginning Fund Balance \$1,656,456
- ▶ Less 2020 Fund Balance draw (\$ 87,500)
- Plus 2020 Additions sick leave payouts 11,910
- ► Available Unassigned Fund Balance \$1,580,866

## ENTERPRISE FUND-WATER SERVICES: UNRESTRICTED FUND BALANCE

Anticipated Beginning Fund Balance

\$2,335,391

► Less 90 Day Reserve

(\$ 995,225)

Less Stabilization Fund

(\$ 398,090)

► Less 2020 Fund Balance Draw

(\$ 762,998)

Available Unrestricted Fund Balance

\$ 179,078

## ENTERPRISE FUND – WATER SERVICES: RESTRICTED FUND BALANCE

Beginning Fund Balance

\$313,000

▶ Plus 2020 Major Facility Fees

\$102,000

Available Restricted Fund Balance

\$415,000

## ENTERPRISE FUND — STORM WATER: UNRESTRICTED FUND BALANCE

Beginning Fund Balance

0

▶ Plus 2020 Transfer from General Fund

\$56,070

► Less 90 Day Reserve

(\$40,050)

Less Stabilization Fund

(\$16,020)

Available Unrestricted Fund Balance

-0-

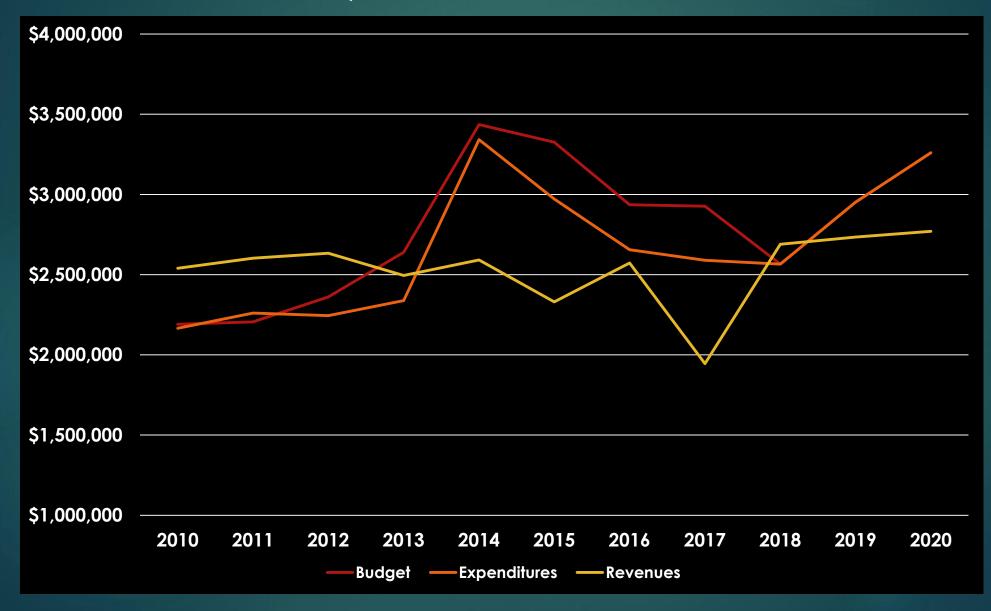
#### SALARIES & BENEFITS

- ▶ 4% Cost of Living Adjustment.
- ► Health Insurance
  - ▶ Town will continue with the LGIT Health Cooperative overseen by the Local Government Insurance Trust.
    - ▶ The plan keeps benefits and deductibles the same.
    - ▶ The structure of the co-op allows the town to receive a minimum of 70% of any claims surplus at the end of a plan year which will result in additional savings during "good" years while limiting the impact of "bad years"
      - ▶ FY 2019 was a "bad year" for the Town there were several high dollar claims.
      - ▶ 18.7% Increase in premiums but all of that increase goes to Claims Fund and can be reimbursed at the end of the year if we have a "good year".
    - ▶ The Town will continue to fund health insurance deductibles for employees through a Health Savings Account.

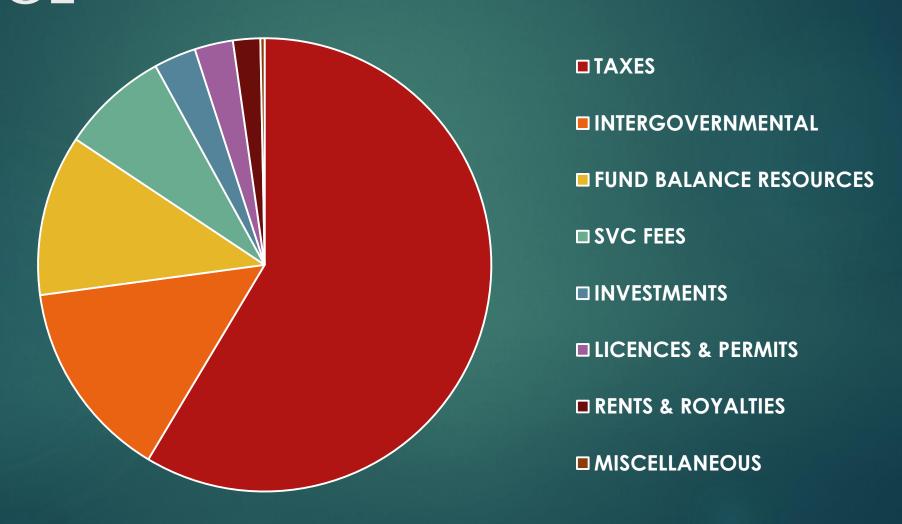
#### PROPERTY TAX RATE

- ► The tax rate is proposed at the current rate of **\$0.48 per \$100** of assessed value.
  - ► The proposed rate is above the Constant Yield Tax Rate of \$0.4667 per \$100 of assessed value.
    - ► The effect of a "tax increase" on a \$200,000 property will be \$26.60 per year.
    - ► In prior year's the Town's rate of \$0.48 was below the Constant Yield Tax Rate and residents received a tax reduction in those years.

### GF: REVENUES, EXPENDITURES & BUDGET



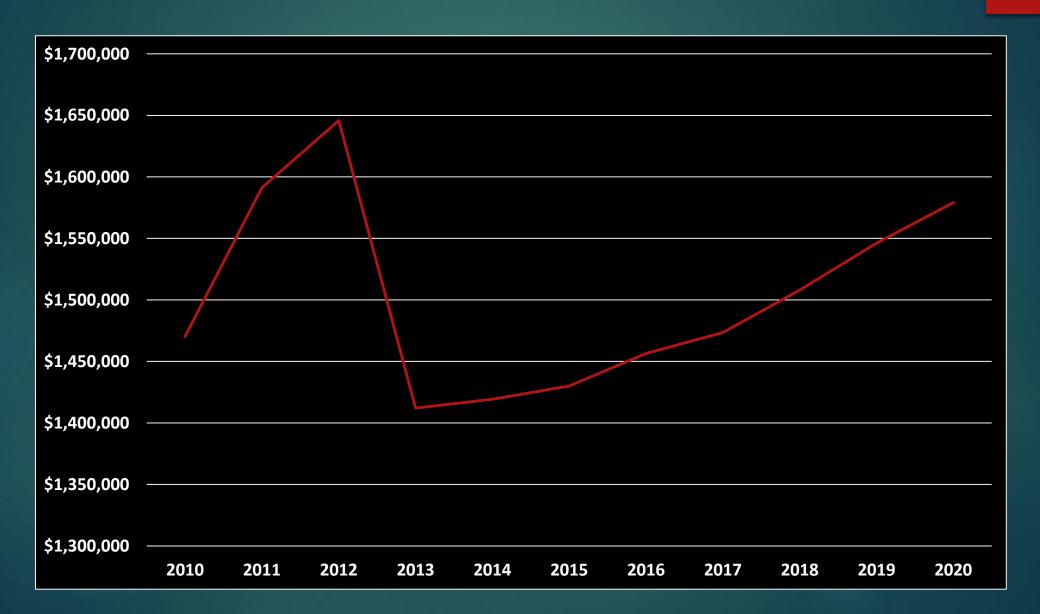
## GENERAL FUND REVENUES BY SOURCE



#### REVENUE OUTLOOK: PROPERTY TAXES

- ► FY 2020 is the second year of a three year assessment cycle.
  - ► Real Estate Property Taxes will increase \$36,000 over FY 2019 (2.9%)
    - ▶ Assessments will continue to be phased in through 2021.
    - ► Tax revenues should increase in 2021 due to construction resuming in Ridgley Forest and the redevelopment of the Nazarene Camp property.

### REVENUE OUTLOOK: PROPERTY TAXES

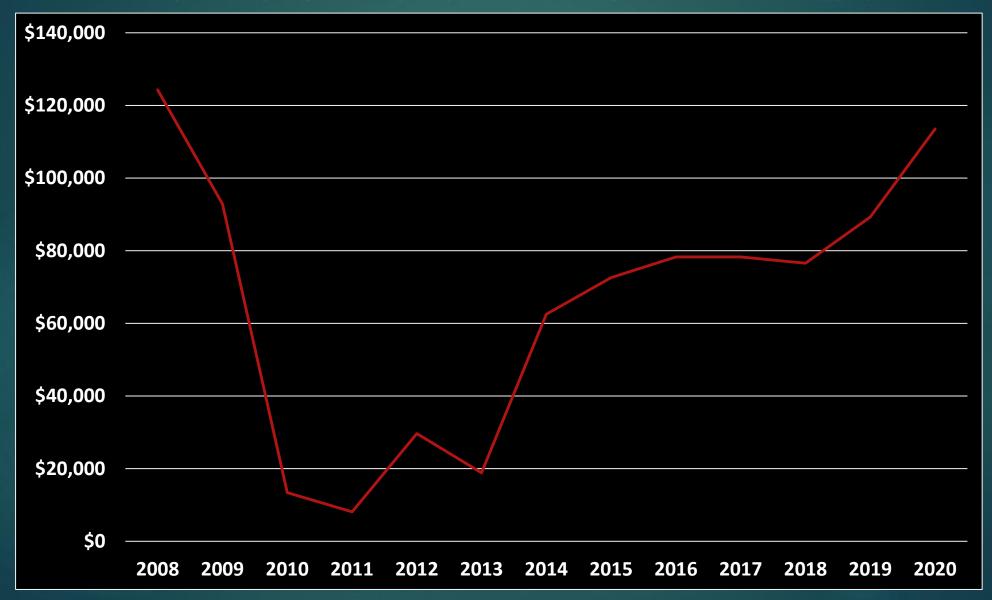


#### REVENUE OUTLOOK: HIGHWAY USER

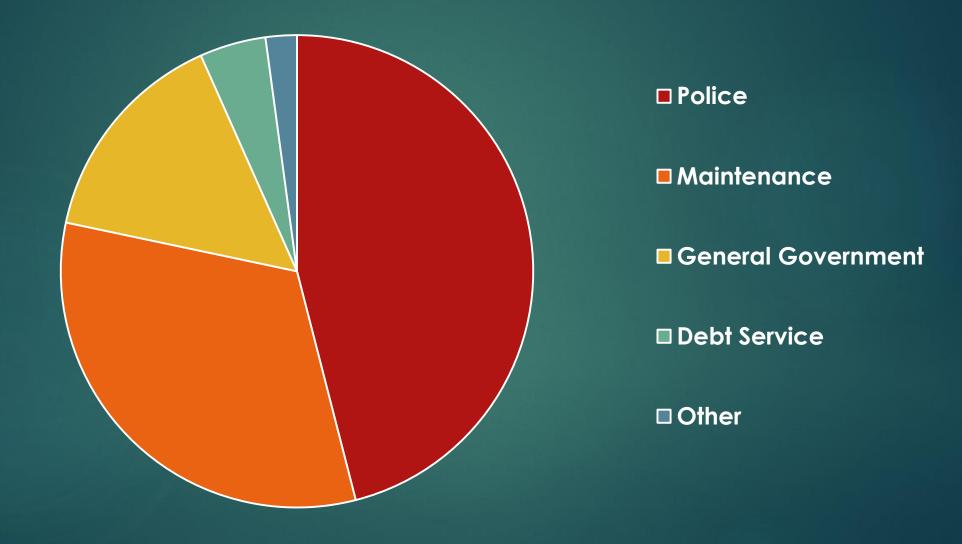
► The state distributes a share of the tax on gasoline & diesel to the counties and municipalities.

- ▶ In FY 2010 the state drastically reduced the amount of HUR distributed to municipalities & counties in an attempt to fix their budget.
  - ▶ HUR went from \$125,000 in FY 2008 to \$9,000 by FY 2011.
- ▶ Revenues are projected to be \$113,000 in FY 2020.

### REVENUE OUTLOOK: HIGHWAY USER



### GENERAL FUND EXPENDITURES



### HOW YOUR TAX DOLLARS ARE SPENT

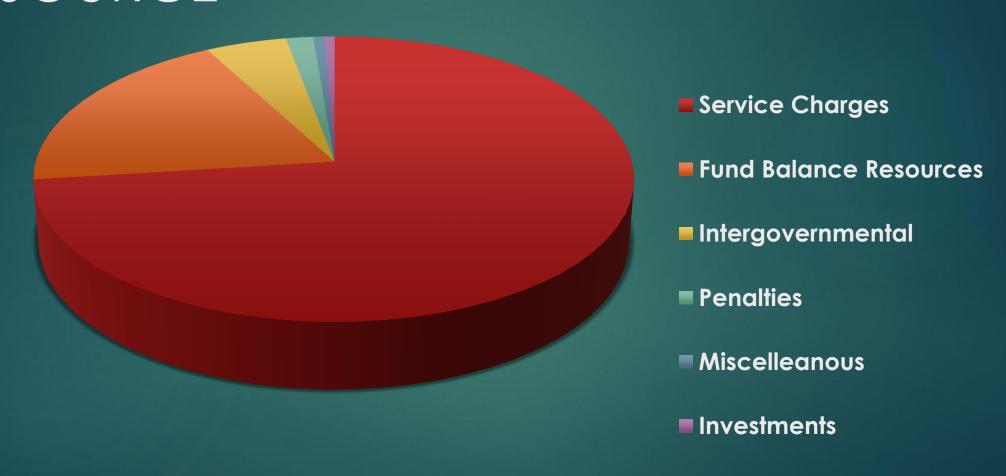
Police \$45.99 Maintenance \$32.32 Other \$2.14 Debt Service \$4.53 General Government \$15.02



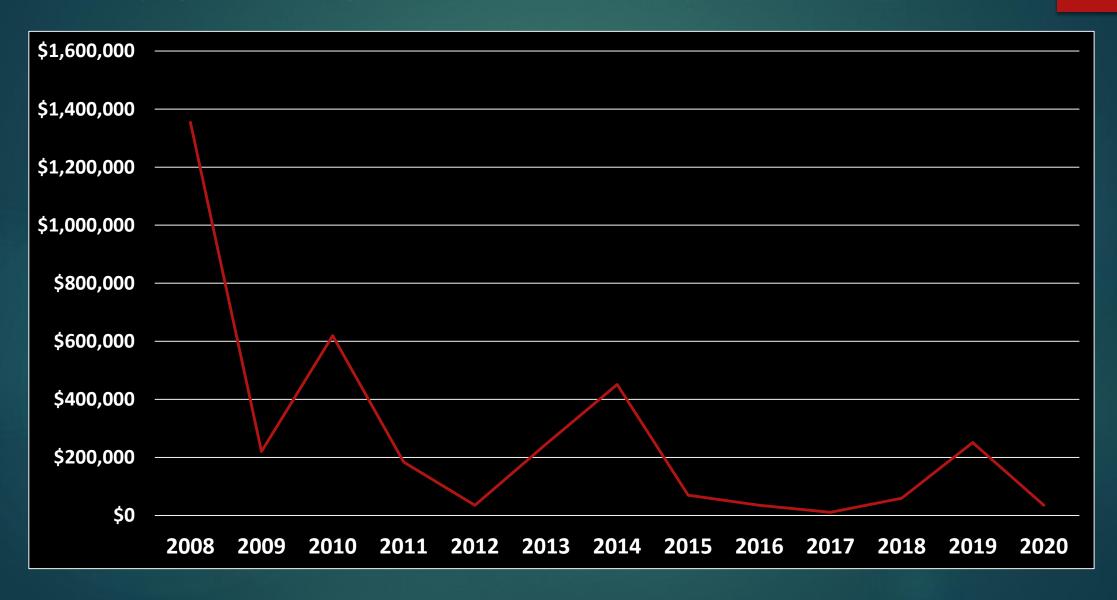
## WATER ENTERPRISE FUND BUDGET ANALYSIS

- ► The FY 2020 budget does NOT implement the scheduled rate increases as outlined in the 2017 Rate Study.
  - Due to Town staff and engineers re-working the Capital Improvement Plan for the system based on changing needs/uses.
  - Budget includes projected revenue from Artesian Water MD interconnection agreement (\$49,000 which would be the minimum billed, there is a possibility that number could be larger).

# ENTERPRISE FUND WATER REVENUES BY SOURCE



### MAJOR FACILITY REVENUES



### WATER SERVICE CHARGES

